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H.S. House of Representatives

Committee on Agriculture

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May 18, 2005

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The Honorable Mike Johanns Secretary of Agriculture U.S. Department of Agriculture 1400 Independence Ave., S.W. Washington, DC 20250

Dear Mr. Secretary:

As debate of the Central America Free Trade Agreement (CAFTA) unfolds, America's farmers and ranchers are growing more and more confused by the empty promises being made about CAFTA.

Much of this confusion stems from the fact that the U.S. Department of Agriculture regularly cites economic projections generated by groups that are decidedly pro-CAFTA and overly optimistic.

Why has the USDA chosen to promote the inflated projections of a private group rather than relying on the government's own economic projections made by the U.S. International Trade Commission (ITC), an independent federal agency?

ITC projections show a mere \$328 million in increased agricultural exports after CAFTA is fully implemented in 2024. Yet, the USDA consistently quotes projections made by the American Farm Bureau Federation (AFBF) that are nearly \$1.2 billion higher. Are the ITC projections incorrect?

More importantly, why has USDA not conducted its own analysis of the potential benefits of CAFTA for US farmers and ranchers? In March 2004, the USDA's own Economic Research Service published a report on the Free Trade Agreement of the Americas (FTAA), even though that agreement is, at best, many years from implementation. As the potential impact of CAFTA is much more immediate, it seems more than reasonable to suggest that ERS conduct an analysis of CAFTA, which could use some of the same data used in their report on the FTAA.

According to the FTAA report, a free trade agreement would result in additional U.S. agricultural exports to Central America and the Caribbean of \$649 million and additional

imports of \$311 million. This is a net gain of only \$338 million. So, at first glance, USDA's own analysis seems to lend greater credence to the ITC projection of \$328 million than to the inflated projections from AFBF.

Many people, including myself, would argue that the ITC's and USDA's estimates are exaggerated, considering that similar estimates made about NAFTA proved to be far from accurate. However, they are not nearly as inflated as the estimates that USDA officials are currently using.

The AFBF projections currently being promoted by the USDA are misleading American farmers and ranchers. For example, the estimate shows large increases in wheat exports under CAFTA, even though the ITC report stated: "U.S. wheat exports to the CA/DR region face no tariffs... and thus are not likely to be affected by the [Free Trade Agreement]."

The Farm Bureau study also predicts huge gains for rice farmers, even though the ITC study found that CAFTA actually grants rice producers *less* immediate market access in CAFTA countries than they currently enjoy.

Members of Congress and American voters alike deserve to hear the truth about CAFTA. We do not deserve the same empty, politicized promises that were made under NAFTA.

The bottom line is that CAFTA is not a farm agreement that's going to be a boon for agriculture. In fact, it will undermine our efforts to truly reform agricultural trade in the World Trade Organization.

It is inappropriate for the USDA to pick and choose among various economic projections when government sources are available, and I ask that USDA explain why this has been the case. I eagerly await your response.

Sincerely,

Collin C. Peterson

Ranking Minority Member